

Date: 15-Aug-2009 Edition: Chennai Page No.: 4 Page Name: Business Of Brands Size: 94.17 sq. cm

Sector: FMCG Circulation: 55639 AVE: Rs.33429.56 Frequency: Daily

## THE ECONOMIC TIMES



## Pepsi to take Nimbooz to South & East

PTI NEW DELHI

SOFT drinks major Pepsico is scaling up the distribution of Nimbooz by entering the South and East Indian markets by the end of this month, making the product available across the country.

the product available across the country.

"Nimbooz has done extraordinary well, specially in North India because of the heat. Now we are concentrating on scaling up its distribution, taking the product across the country by the end of this month," Pepsico India executive vice-president (flavour) Alpana Titus said on Friday.

She said the company has launched the product in South Indian markets, including Tamil Nadu and Karnataka and is planning to roll it out in Kerala and West Bengal this month. It is already available in the Western markets of the country.

"By September, Nimbooz will be available all across the country," she said but declined to give details of the distribution network or the product's volume growth. Currently, the company is undertaking product sampling in various locations to scale up its availability. However, titus said the company is not looking at introducing any variants of the product. "Innovation is something that we keep doing. But as of now, we do not plan to launch any variants. As and when required, we will consider it," she said.